



HAVE ZERO RESPECT FOR THE STATUS QUO. MARKET LOUDLY. TRAVELMARKETINGNETWORK.COM



eTN Corporation:

- eTN Group of Publications (<u>www.buzz.travel</u>)
- Travel Marketing Network (<u>www.travelmarketingnetwork.com</u>)
- Travel Security Training (<u>travelsecuritytraining.com</u>)
- International Coalition of Tourism Partners (<u>www.ictp.travel</u>)
- African Tourism Board (<u>www.africantourismboard.com</u>)



Commercial press releases:

eTN Corporation:

Oldest established global e-news publication in the world. Established in 1999, daily email editions since 2001.

- Readership: 230,000 travel industry professionals, 17,000 journalists, 1.3 million average consumers
- Geographical reach:30% North America, 30% in Europe, strong in Africa, Gulf Region & the Middle East, Central, East, and Southern Asia, Australia and Pacific. Limited in South America, China.

News portals:

- <u>TravelWireNews</u>: Truly international content with a touch of travel, tourism and human rights. 200+ articles a day.
- <u>eTurboNews</u>: Travel Industry professionals worldwide including selling trade, MICE, PR, aviation, hospitality, associations, governments, and media.1-3 feature articles, 10-25 news articles a day.
- <u>eTN.travel</u>: Travel Industry professionals worldwide: Most readers find etn.travel through links and partnerships.
- WorldTourismWire: Top leaders within UNWTO, WTTC, ETOA, ICTP, PATA, IIPT, IGLTA and other organizations. CEO of major companies and heads of tourism boards and CVB's. 1-3 articles a week.
- <u>www.meetings.travel</u>: Target readers are buyers and sellers in the Meeting and Incentive Travel Industry.
- <u>www.aviation.travel</u>: News about airlines, airports, and organization in the aviation world including updates on people who run this industry.
- HawaiiTourismAssociation.com: Tourism blog about Hawaii.
- <u>hawaiinews.online</u> News about Hawaii for visitors and locals
- <u>Travelindustrydeals</u>: Travel agents interested to learn about sales tools and special offers.10-20 offers a week.
- <u>wines.travel</u>: A portal for wine, gourmet, luxury and travel
- Gaytourism.travel: Trade and travelers interested in LGBT travel and tourism.
- <u>Forimmediaterelease.net</u>: Journalists interested in travel and tourism updates. 5-10 release postings a day.
- <u>eTurboNews.de</u>: German language travel professionals. 2-5 articles a day.
- Worldtourismevents: Event listings and promotions.
- International Coalition of Tourism Partners (ICTP)
- African Tourism Board (ATB)



Publications (e-newsletters)

- <u>TravelWireNews newsletter</u> TravelWireNews: Updates every 3 hours reaching 72,000 + subscribers
- <u>eTN Rush: Hourly updates</u> (or when breaking news happens on the travel & tourism industry): 45,200 subscribers
- <u>eTN Daily: Daily newsletter</u> for the global travel & Tourism Industry: 151,200 subscribers
- <u>eTN Weekly: Weekly newsletter</u> for the Travel & Tourism Industry: 12,100 subscribers
- <u>WorldTourismWire: Newsletter</u> for Tourism Leaders, Ministers of Tourism and heads of associations, and CEO's of major companies: 7,100 subscribers
- <u>ForImmediaterelease: Daily update</u> for journalists interested in travel & tourism news: 17,000 subscribers
- <u>Meetings.travel</u>: Weekly or more updates for buyers and sellers in the MICE industry, 12,100 readers.
- <u>Aviation.travel</u>: Weekly or more updates on airports, airlines, and about issues relevant to the aviation world.
- <u>Gaytourism: News updates</u> for LGBT travelers and travel Industry: 6,800 readers
- <u>Wines.travel weekly newslette</u>r to 1100+ readers Updates about Wines, Gourmet and Luxury Travel & Tourism issues: 1,100 readers
- Hawaii News Online Newsletter: Twice a week newsletter 5,600 readers
- <u>Travelindustrydeals twice weekly</u> update for 68,000+ travel agents worldwird (sales messages)
- <u>eTurboNews German language edition</u>: Twice a week reaching 8,001 subscribers

Social Media and News Portal Exposure:

- Google News inclusion: <u>eTurboNews</u> and eTurboNews.de
- Yahoo & Bing News inclusion: eTurboNews
- EIN News
- Hindustan Times, Business-Travel, MICE Update, Aviation Executives, TravelTalkMedia and many more
- Facebook: <u>eTurboNews</u> <u>etn.travel</u> <u>TravelWireNews</u> <u>worldtourismevents</u>
 <u>ICTP</u> <u>hawaiitourismassociation</u> <u>gaytourismusa</u>
- Partner networks including EIN, Aviation Group, Hindustan Times and others.
- Google PLUS: <u>eTurboNews</u> <u>eTN</u>
- Linkedin: <u>eTurboNews</u> <u>eTN</u>
- TWITTER: <u>eTurboNews</u> <u>CNN_Newstrend</u> <u>WorldTourismNow</u> <u>HawaiiTalk</u> <u>T</u> <u>ourismPartners</u> – <u>TravelAndWines</u> – <u>eTurboNews in German – GAYTOURISM</u>
- YOUTUBE: <u>eTurboNews</u>
- Instagram: <u>eTurboNews</u>



Commercial Options

- Guaranteed prominent inclusion unless it violates eTN editorial policies
- Up to 230,000+ travel professionals, 17,000 Journalists + 1.3 million consumers read eTN Publications: Everywhere on the globe.
- Include advertorial wordings, links to websites, and sources
- Get your story included on eTN newsletters and breaking news alerts depending on your options
- Editorial & SEO assistance available
- Included on Google, Yahoo, Bing News, major search engines, and social media depending on your options
- You may include hundreds of additional partner publications/ blogs depending on your options
- German language services available for an additional cost, contact us for more details.





wines.travel wines.travel	~		~	×	~	\$ 75.00
pyrodist cave The second secon	~		~	~	~	\$ 75.00
havallnews.online	*		~	×	~	\$ 50.00
WORLD TOURISM wire.com worldtourismwire.com	~		~	~	~	\$ 500.00
travelindustrydeals.com			~	~	~	\$ 50.00
in German eturbonews.de	~	~	~	~	~	\$ 100.00
in German businsess-travel.de	~	•	~	~		<mark>\$ 125.00</mark>





Additional Options

Total SEO	SEO Optimized Adding prominent keywords and search phrases Adjusting content for prominent SEO trigger words Generating different article version if numerous publications are selected Inhanced social media campaign	One time additional rate +\$ 75.00
EXTRALEXTRAL MILST NUMBER	Top Placement Preferred position with additional categories of your story on news portals Preferred placement on e-newsletters For eTurboNews Breaking News Alert with only your post 	One time additional rate +\$ 50.00
	 Partner Publications Add 100 and more publications covering your release Select your target audience by indicating the type of publication you would like to include Select your preferred geographical region for partner publications to pick up your release or story Multiple search & Google News exposure Adjustment of headlines and content to generate double Google News, Yahoo, and Bing coverage Receive a detailed coverage report 	One time additional rate +\$ 125.00
Editorial Assistance	Let Us Write Your Content • We write your release or story based on your guidelines. • We research your content or come up with our own story idea • We generate general story versions if you select more than one publication • We look for headlines guaranteeing high openings • We translate between English and German	One time additional rate +\$ 100.00
Impact Article Impact Article (click for all info)	Impact Article The Compete Package • This article is designed to get you impact, which means top exposure • We do all the work • All prime features you see above are included • All relevant publications including 100+ partners are included • SEO adjustments included • Banners included • Crosslink included	One time all inclusive rate +\$ 999.00



Frequency Discounts

	-20% 70% -80% -50% -10 -60% 20%					porfessionals
Buy 5 postings 10% discount	Buy 10 postings 25% discount	Buy 50 postings 35% discount	Buy 100 postings 50% discount	Buy 250 postings 65% discount	Unlimited self upload to eTurboNews No additional options available for self upload or RSS import postings \$7,500.00/ year	Unlimited self- upload to Forimmediatereleast No additional options available for self upload or RSS import postings



What are Impact Articles & Plan Information

We will create a master calendar to tell your **brand's story in a series of strategically planned impact articles.**

Each month we will provide the number of contracted stories.



How do we get the content for your impact article?

You have your own professional PR Team: Simply provide the content and we will do the rest.

If your posting a completed press-release instead, **click here** for our traditional press-release posting options.

You don't have your own PR team: Simply allow eTN to research and write your content

In addition to your contracted impact articles, you can upload unlimited press releases to be considered for publication on forimmediaterelease and receive a 50% discount to upload unlimited releases on eTurboNews.

How do we prepare your content to become an impact article?

We fact check your content

We schedule interviews, if desired

We analyze your headlines and add "trigger words" to receive more openings

We add "keywords" to get you positioned in Search Engines, Google News and other news providers

We analyze your content and make sure word selection will get your content a long shelf life

We generate numerous versions of your article or press release for various publications

We analyze Twitter, Facebook and Linkedin content to get you top attention on social media

We prepare the article to include all the relevant services <u>explained here</u> <u>Sample Impact Article 1</u> <u>Sample Article 2</u>

How to include an audio or video interview on an impact article?

Video or audio interviews are possible. They will be included on the eTN Video edition. A summary of the interview will be published as an article. The video interview can include photos, videos you provide.

Video interviews will be included on the eTN YOUTUBE page.

Where do we post your impact article?

We post your content <u>on all appropriate eTN News Portals</u> within our network We include your content on <u>all appropriate e-mail newsletters</u> within our network We include your content as a lead on all <u>breaking news alerts</u> and e-newsletters



We include your content on our RSS feeds and pop-up alerts

We post your content to our <u>social media channels</u> including Twitter, Facebook, Linkedin and Google+

We submit your content to all major search engines in various versions

We submit your content to Google News, Yahoo News, Bing News, sometimes in various versions

We pitch your content to <u>partners</u> and post on commercial feeds assuring posting your content on hundreds of news portals

We include your content on the more prominent feature section in our wire services for journalists (Forimmediaterelease.net), if desired

Add German Language Services

You may provide content in German to be posted to our <u>German language publications</u> (if desired).

We can provide translation services for an additional \$50 per article

We submit to German language search engines

We submit to German language Google News

We can provide Impact Articles to be published and circulated on our German language network .

We will provide a "cultural" adjusted story for every article

You will receive the same services for our German language services, including crosslinks, banners, private emails, etc

Reporting

We generate a detailed report so you can see how your content was circulated

Banner Campaign included

We will include up to 100,000 banner views every month depending on your plan in our web portals and newsletters with a hyperlink of your choice

Crosslinks included

• We include up to 5 crosslinks every month depending on your plan and reference your company or your article from another editorial article about an issue related to your content:

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For example, if you are ABC Hotel, we could add a link in a non-paid editorial on hotel trends or on CDE hotels linking to you

ATN

Your own email blast included

- Every quarter, we will offer one free email blast to our global advertising list

Your own news portal on eTurboNews

- If you're subscribed to our twice a week or higher plan, we will include your content also on your local destination portal and your articles will also be included in local destination newsletter
- If you're subscribed to our "2 articles a week" plan, we will establish your own news portal. This is available for destinations, hotel groups, airlines, airports, cruise lines, associations
- If you're subscribed to our "5 articles a week" plan, we will email a special edition including articles posted in <u>your news portal</u> to our global news email database once a week and include your content as well as regular editorial content relevant to your news portal

Analytics

-Newsletter circulation -Language -Acquisition source, channel -Daily network acquisition -Readers by city, continent, region and countries -Affinity, interests and readers profile -Social network traffic -100 most read articles -Sample article referred to by other publications -Testimonials -eTN Clients -eTN Publication reach

What is included?

- Full editorial and technical support including interviews
- English German translation available for \$50
- Prime or lead posting
- Included on all appropriate platforms, and partner publications
- included on <u>all appropriate eTN Newsletters</u>
- Included on <u>hourly breaking news alerts</u> and pop-ups
- Submitted to all major search engines in various formats



- Submitted to Google News, Yahoo News and Bing News in various formats
- SEO adjustments
- <u>Trigger word research</u> and inclusion
- Partner Network Inclusion
- Submitted to hundreds of partners
- Submitted to thousands of journalists interested in travel and tourism
- 25,000 banner exposure with unlimited clicks per article
- 1 crosslink per article
- Enhanced social media
- Detailed report

Rates



Crosslinks:

Why not get a little help from your competitor to promote your destination, your hotel, your airline, cruise line, attraction?

How?

With more than 200,000 articles on the eTN Network – we cover the world 24/7. We sell links and static banners on non-sponsored articles and press releases.

Select articles or press release featuring a competing destination or stakeholder and link a prominent sentence or word to your website?

For example the Jamaica Tourism Board may be interested in paying for a link on an article about Hawaii.

Hilton Hotel may be interested in paying for a link on an article about Marriott. United Airlines may want to have a link on an article featuring Delta Airlines .

Crosslinks make it possible.

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Links in articles

Your links in articles -including YOUR links in articles about your competitors

• Links to you included in articles published on our network and newsletters.

Where links to your website available?

- On all "non-sponsored" articles on our network, except for worldtourismevents.com
- On articles where we mention competing destinations, companies or events. Your link would be included within such articles.

EXAMPLE: We add a sentence: "Another reward-winning destination with wide sandy beaches is YOUR LINK/NAME"

OR

"Another hotel with a similar set up is YOUR HOTEL/ LINK",

OR

"Compare this with YOU "

"YOU" is linked to your website or landing page.

Crosslinks on eTurboNews, WorldTourismWire

- link in 1 article : \$100.00
- link in 10 articles: \$900.00
- link in 25 articles: \$2,200.00
- link in 100 articles: \$7,000.00
- link in 500 articles: 28,000.00
- link in 1000 articles: \$50,000.00

Crosslinks on TravelWireNews, meetings.travel, wines.travel

- link in 1 article : \$85.00
- link in 10 articles: \$775.00
- Iink in 25 articles: \$1,540.00
- Ink in 100 articles: \$4,900.00
- link in 500 articles: 19,600.00
- link in 1000 articles: \$35,000.00
- Crosslinks on other news-portals
- link in 1 article : \$50.00
- link in 10 articles: \$450.00
- link in 25 articles: \$900.00
- Iink in 100 articles: \$3,000.00
- link in 500 articles: 10,000.00
- link in 1000 articles: \$17,500.00

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Banners

Flexible targeted banners campaigns

Target global or by continent, country, region or cities

News portals:

- www.etn.travel (Global Travel Industry)
- www.eturbonews.com (Global Edition, trade, consumers, media)
- www.travelwirenews.com (tourism news sources)
- www.eturbonews.eu (European Edition)
- www.eturbonews.de (German language)
- www.business-travel.de (German language)
- www.forimmediaterelease.net (wire service for journalists)
- www.travelindustrydeals.com(for travel agents)
- www.wines.travel
- www.meetings.travel
- www.aviation.travel
- www.gaytourism.travel (LGBT travelers)
- www.worldtourismwire.com (UNWTO,WTTC, ETOA, ICTP)
- www.hawaiinews.online (Hawaii news)

e-newsletters:

- eTN Weekly
- eTN Daily
- eTN Rush (Breaking News)
- TravelWireNews
- Meetings
- Aviation
- Forimmediaterelease
- Travelindustrydeals
- Gaytourism

- Buzz travel Brands With A Story To Tell
- Worldtourismwire
- Investments (starting 2018)
- eTN in German
- Business-Travel
- HawaiiNews

Banners in articles:

- Your banner included in news articles throughout our network.
- You may select a static banner (no charge for openings or clicks) in a specific article only for \$175.00

Other websites:

- www.ictp.travel (association)
- www.lgbthawaii.com
- www.hawaiitourismassociation.com
- www.hawaiitourisminformation.com
- www.africantourismboard.com

Target your banner to show

- global
- by continent
- by country
- by region
- by major cities
- by device
- fine tune by the time of the day.

Banner sizes (pixels)

- 728×90
- 468×60
- 300×250
- 336×280
- 300×600
- 250×250′
- 150×150

Plan information

- We only charge by the number of banners shown to readers and by the number of clicks received.
- You can show different banners in different target markets.
- You decide the limit you want to budget for your campaign.
- We will provide a detailed report
- We can establish a database of known readers clicking on your link for targeted followup and outreach.

Set up fee



One time \$25.00 set up fee per banner design (Charged anytime you change banners) Provide your own banner, or let us design your banner. Design cost \$75.00

Renewal

Your choice to select a one-time campaign or guarantee rates with a renewable monthly, quarterly or yearly campaign renewal.

Rates Global Exposure to our targeted audience: CPM \$5.00 (per 1000 exposure) CTR \$ 0.50 (per click)

Regional Exposure by continent to our targeted audience:

CPM \$7.50 (per 1000 exposure) CTR \$ 0.75 (per click)

Regional Exposure by Country, State or City to our targeted audience: by Country, Region or City

CPM \$10.00 (per1000 exposure) CTR \$ 1.00 (per click)

Minimum monthly campaign rate \$50.00, maximum \$10,000.00*

email blasts



Global email blasts:

- 1 blast \$750.00
- 4 blasts: \$2,400.00
- -12 blasts: \$6,750.00
- -30 blasts: \$15,750.00
- -52 blasts: \$25,350.00



- -90 blasts: \$40,500.00
- -180 blasts: \$67.500.00
- -360 blasts: \$94,500.00

Regional email blasts:

North America, German Language, Russian language, Europe

- 1 blast: \$375.00
- 4 blasts: \$1,200.00
- -12 blasts: \$3,375.00
- -30 blasts: \$7,875.00
- -52 blasts: \$12,675.00
- -90 blasts: \$20,250.00
- -180 blasts: \$33,750.00
- -360 blasts: \$47,250.00

Travel-Telegram

Your own email campaign/ blast or newsletter.

Select between html or text or both.

Target your database of recipients by regions.

Approximately 59% of our overall readers receive eTN Travel-Telegram. 41% of our readers opted out to receive advertorial email blasts and only receive newsletters

You may include surveys, videos, pictures and sales calls.

Receive detailed stats.

				Gulf /							
America		Europe		Mid Eas	t	Africa		Asia		Austr/ Pa	cific
Antigua &		Andorra	141	Algeria	21	Angola	36			American	
Barbuda	117	Albania	53	Bahrain	270	Burkina		Afghanistan	5	Samoa	19
Anguilla	113	Austria	1857	Egypt	897	Faso	18	Armenia	56	Australia	4778
Netherland		Bosnia &		Iran	320	Burundi	1	Azerbaijan	27	Cocos	
Antilles	96	Herzegovina	53	Iraq	3	Benin	18	Bangladesh	21	Islands	93

Argentina 1512 Belgium Aruba 268 Bulgaria 261 280 69 Barbados **Belarus** 98 471 Belize Cvprus Czech 230 Bermuda Bolivia 162 Republic 888 2220 Germany Brazil 249 Denmark 749 Bahamas Canada 4377 Estonia 264 Chile 567 Spain 3307 Saudi 637 Colombia 203 Finland Costa Rica 467 Faroe Cuba 264 Islands 26 Dominica 86 France 4187 Syria 285 Dominican Iceland Republic 176 Italy 6372 164 Ecuador 291 Georgia Falkland Isl 14 Greenland 68 Grenada 45 Greece 1038 French 320 Croatia Guiana 12 Hungary 842 Guinea 18 Ireland 931 Guadeloupe12 Liechtenstein 35 Guyana 18 Lithuania 167 Honduras 24 Luxembourg 138 Haiti 56 Latvia 183 Saint Kitts Monaco 155 and Nevis 30 Moldova 57 356 62 Jamaica Macedonia 441 Cavman Malta Islands 108 Netherlands 1312 Saint Lucia 174 Norway 860 Martinique 33 Poland 914 Montserrat 15 Portugal 1625 2128 Romania 425 Mexico 1034 Nicaragua 87 Russia Panama 176 Sweden 975 553 Peru Slovenia 398 Puerto Rico 339 Slovak 219 Paraguay 89 Republic Surinam 12 San Marino 8 Sao Tome Switzerland 3500 & Principe 40 Turkey 1620 El Salvador 75 Ukraine 300 Turks & United Caicos Kingdom Islands 67 (UK) 6879 Trinidad & Vatican 26 Tibago 84 EUROPE(eu)775 USA* 69943 Uruguay 250

677 Botswana 1108 Jordan Israel 756 Central 135 African Kuwait 60 3 Libva Republic Morocco 267 Congo Lebanon 480 Ivory Coast 23 134980man 513 Cameroon Palestine34 Chad 6 Qatar 343 Cape Verde 48 Djibouti 24 Arabia 282 Eritrea 24 209 Ethiopia Tunisia UAE 2307Gabon 101 Guinea Yemen 213 Bissau Kenva Ghana Gambia Equatorial Guinea 5 Comoros 2 Liberia 3 17 Lesotho Madagascar 81 Mali Mauritania 9 Mauritius Malawi Mozambique78 Namibia Niger 1 Nigeria 36 Reunion 53 Rwanda 21 Seychelles Sudan 24 St. Helena Sierra Leone9 66 Senegal Somalia 2 20 Τοαο Tanzania Uganda South Africa 3434 Zambia Zimbabwe

101 Brunei Cook Darussalam 155 Islands 69 Bhutan 238 Christmas 1001Islands China 8 12 996 Fiii 279 Japan Indonesia 1977Guam 78 110 India 3656Micronesia62 **British Indian** Kiribati 3 Ocean 1 Mayotte 1 Kyrqyz Northern Republic 36 Mariana 209 Cambodia 198 Islands 59 30 Hong Kong 1439New Korea (North)8 Caledonia 51 Korea Norfolk 786 (South) 366 Islands 17 83 Kazakhstan 50 Nauru 9 45 42 23 Laos Niue Sri Lanka 608 New Myanmar 933 Zealand 1236 Mongolia 84 French Macau 279 Polynesia 72 563 Pitcairn Maldives 3 4494Palau 30 Malaysia 548 Solomon 168 Nepal 37 Philippines 446 Islands 338 Pakistan 227 Papua 53 Singapore 1911New Thailand 2736Guinea 51 159 255 Taiikistan 3 Samoa Turkmenistan15 Tokelau 1 East Timor Tonga 39 8 Taiwan 374 Tuvalu 75 Uzbekistan 32 Vanuatu 206 287 170 Vietnam ASEAN 10 18 465 191 131 498

EIN



Saint Vincent & The Grenadines 72 Venezuela 173 Virgin Islands British 214 Virgin Islands US 267 International 193 AERO 543 INFO 255 TRAVEL 336 1381 EDU ORG 5026 6822 GOV

Age of subscribers

Profile of subscribers

- Journalists: 17,513
- PR Agencies: 10,014
- Hotel & Resorts: 25,305
- Government & tourism boards: 8,545
- Airline & Cruise lines: 9,011
- Selling trade (travel agents & tour operators): 161,616
- MICE Industry: 34,812

Page Views :

- Senior Management: 30,119
- Students & Universities: 2,118

MONTHLY STATISTICS WEB VISITORS

2,700,000

from the eTN newsletter (trade): 10.22%

Search engines: 42.58 % (Google/Yahoo/AOL/MSN)

News Partners Google News, CNN International and a number of publications around the globe: 30.98%

all sites



Strategic partners like UNWTO, IIPT, WTTC, ASTA. Reed, TTG and many more: 9.58% direct : 6.64% (feed, direct URL input)

SUBSCRIBER WEB VISITS

Average time	8 minutes
Days of week web visitors	S
Monday	15%
Tuesday	16%
Wednesday	19%
Thursday	24%
Friday	17%
Weekend	9%

Campaign design	Inbox	spam	not delivered
eTN Newsletters	68%	21%	11%
Text-based advertising	49%	39%	11%
Picture-rich advertising	16%	51%	33%

Tourism Safety Training & Certification Program

Increase profits through our extensive list of training courses

- Destination, stakeholder audits
- Consulting
- <u>Public or private workshops</u>
- Training
- <u>Certification</u>
- Speaking at your event
- Available on-site or virtual







TravelMarketingNetwork

Overview

- Strategic planning
- Marketing
- Advertising
- PR/ Media communications
- Pressrelease and story distribution
- Roadshows
- Events
- Finding and qualifying speakers for your event
- Finding and qualifying experts
- Qualifying participants for FAM trips
- Consulting
- Representation (Destinations, Hotels, etc)
- Trade Show promotion
- Organizing seminars and educational events
- Organizing focus groups
- Event and destination photography
- Niche market outreach, including the LGBT Community, Accessible Tourism and much more.

We would like to present our credentials, which you will find are unmatched within the industry. TravelMarketingNetwork is headquartered in New York and has a growing list of <u>network partners in many parts of the world</u>.

We are a division of the eTN Group, which owns the most powerful permission-based global database in the travel and tourism industries. As part of the eTN Group, we provide our clients with full access to this database included in our fees.

TravelMarketingNetwork specializes in the travel and tourism marketing representation and consulting. We offer clients the full range of marketing related services: strategic brand planning, direction, and management, research, marketing, advertising, PR/media relations, events and general travel trade establishment and representation.

While offering all the usual suspects within the marketing mix, Travelmarketingnetwork always executes projects with a great deal of substance, style, and originality. Producing award-winning work that raises awareness of a product within the crowded travel marketplace is our forte. We have a substantial track record creating highly original strategically smart solutions and materials both for trade and consumers. We know the travel industry inside and out with real world, hands-on experience, working closely with NTOs, carriers, tour operators, travel agents, hotels and travel brands related to the Internet.

While we are very good at the important imaging work, we always deliver measurable results. Determining appropriate positioning and brand image is a critical foundation and first step.

Travelmarketingnetwork is able to produce a strategically intelligent destination marketing study/diagnostic that will evaluate market feasibility, identify viable market segmentation. We will provide a blueprint for implementing and develop travel industry strategic alliances, travel agent certification program, co-operative advertising and



promotional programs, establishing new wholesale and retail travel networks, constructing media tours, PR/media relations/crisis public relations management, new product development of wholesale travel products and overall consumer communications and branding to solidly position your destination and travel products.

Our scope of work performed includes marketing, PR/Media Communications and strategic direction and planning, destination marketing studies, developing advertising materials (radio, TV, print, outdoor and new media) and overseeing general marketing initiatives such as broadcast and internet promotions, co-branding efforts and overall brand building in tandem with in-house marketing departments and from time to time, advertising and PR agencies of record.

In short, TravelMarketingNetwork provides proactive, strategically creative thinking, brand management, communications, advertising, marketing, public relations and trade/consumer events to a range of clients, products, and services, all within the travel and tourism sectors.

We work on a retainer basis, with hard costs billed separately (travel, media buys etc) and the term/length of Agreement flexible.

Our team of communications specialists is uniquely capable of producing strategically intelligent plans for the global marketplace. All too often expensive destination imaging sends a poorly timed, mixed message to the wrong audience. We understand the distribution channels of the travel industry. We know what works and what doesn't work. We will provide solutions that are as unique as you are. We know how to build and shape a five-star brand image.

We look forward to learning more about your challenges, agenda + goals.





























Samples client list:

- Tourism Authority of Thailand
- Bahamas Tourism Board
- Indonesia Tourism
- Seychelles Tourism Board
- Vanilla Island Tourism Organization
- Brunei Tourism
- Guam Tourism Board
- Jordan Tourism Board
- Hawaii Tourism Association
- Saudi Commission for Tourism
- California Tourism
- City of Baden Baden Tourism Board
- EyeforTravel
- IIPT
- Tourcrafters
- ACE MICE
- OTDYKH
- ECPAT
- Uganda Tourism Board
- Sri Lanka Tourism Board
- Maldives Marketing and PR Corporation
- Malta Tourism Board
- Nepal Tourism Board
- Vanilla Islands Organization
- Bhutan Tourism
- Hong Kong Tourism Board
- Greater Palm Springs CVB
- Cape Town Tourism Board
- Jamaica Tourism Board
- Jamaica Minister of Tourism
- Bahrain Convention Center
- JATA Japam Tourism Expo
- Jetwings Sri Lanka
- Rajasthan Chief Minister
- Chinatours
- City of Damyang, S. Korea
- Zimbabwe Minister of Tourism
- Click Intelligence
- Seychelles Minister of Tourism
- Croatia Tourism Board
- Dubai Tourism
- Caribbean Tourism Organization

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- Tiamo Resorts
- St. Kitts Tourism
- Roadtrips
- Trinidad & Tobago Tourism
- Antigua Tourism
- AKM3
- Alloyages SARL
- Car Crawler
- BCA Marketing & Communications
- As You Like Safaris
- Kenya Tourism Board
- Air Guide
- Agoda
- Croatia Tourism Board
- Centara Hotels & Resorts
- Outrigger Hotels & Resorts
- Hilton Hotels & Resorts
- Corinthia Hotels
- Marianas Visitors Authority
- Etihad Airways
- Saudi Arabian Airlines
- Qatar Tourism Authority
- International Institute for Peace Through Tourism
- UNWTO
- WTTC
- Charley's Taxi Honolulu
- IMEX
- Access Fares
- Norwegian Airlines
- Reed Travel Group (WTM, EIBTM, ATM, etc)
- Tourism & Events Queensland
- OTM
- Fairfest
- Mexico Magic
- MITTM
- Accor Hotels
- PATA
- ETOA
- IGLTA
- New York Times Trade Show
- PACIFIC RIM Marketing
- TTG Asia
- World Travel Awards





- Community Marketing and Insight
- Tourism Development Company Trinidad
- Shangrila Hotels and Traders Hotel
- Tralliance Registry
- Dresden Marketing GmbH
- Euro River Cruises
- Verano Hotels GmbH
- MATAO
- Refund.me
- Relief Riders
- LGBT Hawaii
- Democratic Party (USA)
- Czech Tourism
- Delta Airlines
- Routes
- Iris Media
- Phoenix Communication
- Korean Public official
- World Tourism Forum
- Africa Travel Association
- Kompas Holidays
- South African Airways
- African Tourism Board
- L.A. Tourism
- Rwanda Kwita Izina
- Travconsult
- South Pacific Tourism Organization
- Simpleview
- Israel Tourism Consultant
- Fleishman Hillard
- International Chauffeured Services
- Finnpartners
- Sandy Hillman Communication
- School of Hospitality Management
- SKAL International
- Sartha Global Marketing
- Hills Balfour
- Travellanda
- Vacation for Less
- .travel
- Il Gelato Hawaii
- Morocco Ministry of Tourism
- UBM

- Buzz.travel Brands With A Story To Tell
- The Bradford Group
- The Eyeglass Shop
- Morocco Destination Management
- Meet Puerto Rico
- Strategic PR
- T&A Consulting
- Las Vegas Review Journal
- Myrtle Beach Marriott Resort & Spa Grande
- Reunion Tourism
- Mauritius Tourism Promotion Authority
- City Poprat, Slovakia
- Lotte Hotels
- CEMS
- China Summit
- EIBTM
- FITUR
- Arabian Travel Market
- Fairfest
- World Travel Market
- IBTM
- IATA
- IGLTA
- ETOA
- Vodohod Cruise Line, Russia
- Eucocongress
- MITTM
- Rail Europe
- Premier Travel Magazine
- Serene Vacations
- MITTM
- OTM
- Hawaii Visitors and Convention Center
- ICTP
- Sierra Leone Tourism
- Greater Fort Lauderdale CVB
- Lobster Experience
- Gay Hawaii Wedding
- Green Globe Certification
- The Portfolio Marketing
- LATIN TRAILS
- EL AL
- FRAPORT
- Uniglobe



Tourism & More



Focus on influencers and social media

Influencer marketing is a form of marketing in which focus is placed on influential people rather than the target market as a whole on social media. It identifies the individuals who have influence over potential customers, and orients marketing activities around these influencers.

We're targeting influencers on the following platforms:

- Instagram over 50,000 followers
- YouTube over 50,000 followers
- Twitter over 25,000 followers
- Facebook over 10,000 followers
- Bloggers with over 25,000 readers
- Journalists based on publication, reach and audience.
- Tourism leaders, including ministers, CEO, VP's based on subject at hand **Our approach:**

Impact Articles_ and human engagement instead of automatic campaigns.

With 20 years in the business eTN is seen as a global trend-setter in travel industry communication.



Our service include:

- Engagement with influencers having your visibility and positioning in mind.
- A "natural" and not a commercial approach.
- Research and providing additional value to influencers
- A personal project manager will be assigned to you.

Additional Services:

 Too busy to respond to Facebook, YELP, Trip Advisor, Google and other evaluation?

Let our team of experts engage on your behalf and with a non-automated human approach.

Keep in mind not one response fits every comment.

Rates:

- Based on time investment and level of engagement
- Our most basic campaign starts with \$1,500/month, a full time daily and multi-level campaign may run \$15,000/ month or more.

Most engaged domains on "tourism destination"

If your focus was to show up in searches under "**tourism destination**," we would concentrate on social media engagement by media listed here.

eTurboNews already has a major world influence in this search according to this global research by Buzzsum.



How to run an Advanced Search

0

30



Oct 22, 2018	View				
interrail.eu	Backlinks				
	View				
	Sharers				
	Share				
Senator says Field Trips Should Include	Save				
Farm TourismDestinations	View				
By Agrimag —	Backlinks				
	View				
Aug 18, 2018	Sharers				
agriculture.com.ph	Share	9.5K	0	0	0
Jerusalem is fastest-growing tourism_destination_in	Save				
world	View				
By Kyrylo Glivin —	Backlinks				
	View				
Dec 13, 2018	Sharers				
israel21c.org	Share	5.3K	116	0	0
French tourists choosing Pakistan destination for	Save				
<u>cultural</u> tourism	View				
By Web Desk —	Backlinks				
	View				
Dec 15, 2018	Sharers				
arynews.tv	Share	4.3K	61	0	0
Turkey aiming to become top destination for	Save				
<u>halal tourism</u>	View				
By Trt World —	Backlinks				
	View				
Sep 21, 2018	Sharers				
trtworld.com	Share	3.8K	55	0	0
Why China will soon be the world's top destination for					
tourists					
By Kate Whiting —	Save				
	View				
Nov 13, 2018	Backlinks				
weforum.org	View				
Why Post	Sharers				
	Share	2.9K	470	1	0



<u>No longer headline news, Cleveland continues to generate</u> <u>headlines as a tourism destination</u>	Save View				
By Susan Glaser —	Backlinks View				
Oct 25, 2018 cleveland.com	Sharers Share	2.9K	45	0	0

Scroll down for data on eTurboNews working with:

- Seychelles Tourism Board
- Nepal Tourism Board
- Jamaica Tourism Board

Seychelles Travel Google News Search

Check criteria : Date January 19, 2019

- Global
- In order of importance (Google measurements)
- 8 out of 10 on the top page are Travel News | eTurboNews Conde Nast Traveler had number one but only one time listing Luxury Travel Advisor had number 10. Story received by Forimmediaterelease, the eTN wire service



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About 336,000 results (0.33 seconds)



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 The tremendous efforts in marketing by the Seychelles Tourism Board (STB) is

 bearing fruit as the exotic island nation ends the year with a ...



Beyond Cruises Combines Kenyan Safari With **Seychelles** Cruise Luxury Travel Advisor - Jan 9, 2019

700



Google News Search: Seychelles Tourism

Check criteria : Date January 19, 2019

- Global
- In order of importance (Google measurements)
- 7 out of 9 on the top page are Travel News | eTurboNews Number 2 is The Standard Number 3 is Conde Nast Traveller



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Seychelles Supreme Court to hear case of former tourism minister at ... Seychelles News Agency - Jan 17, 2019 (Seychelles News Agency) - The Seychelles Supreme Court on Tuesday said it would hear the case of former tourism minister Alain St Ange ...



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Seychelles offers tourism for all - but needs to say it as we start 2019 Travel News | eTurboNews - Dec 30, 2018 Seychelles has a diverse tourism product which makes its strength and which has guaranteed its success. Seychelles offers tourism for all.



Daily flights to Seychelles by KQ set for February 6 The Standard - Jan 17, 2019 The Chief Executive of the Seychelles Tourism Board (STB), Mrs. Sherin Francis, welcomed the news with great enthusiasm. She said that the ...



KQ to start flying to Seychelles daily The Standard - Jan 17, 2019 National carrier Kenya Airways (KQ) will from next month introduce daily flights to the



Seychelles Travel News by eTN



If it wasn't for eTurboNews, Seychelles Tourism would not be where it is today.

Constant global outreach to the global travel and tourism industry through eTurboNews, interaction with media receiving Forimmediaterelease wire, and getting the message directly or indirectly to millions of consumers helped to positioned Seychelles Tourism.

eTN is a master when it comes to influence the influencer in travel and tourism.

Alain St. Ange CEO Seychelles Tourism Board 2010-2012 Minister of Tourism and Culture 2012-2016





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Why Seychelles should be on everyone's 2019 travel list



Interview with a Seychelles Travel Pro: Mr Alan Mason Alain St. Ange - December 31, 2018





Seychelles offers tourism for all - but

needs to say it... Alain St.Ange - December 31, 2018

Chinese Celebrity Xu Haiqiao brought diversity of Seychelles to Chinese audiences... editor - December 28, 2018





Seychelles friends of the media program

- Program developed by the Hon. Alain St. Ange, Minister of Tourism, in cooperation with eTN and based on experience with the global eTN journalist ambassador program.
- Program became essential for worldwide ongoing positive media coverage for Seychelles with very minimal investment.



How to Book Taxi with Patel Tours n Travels

Looking for a Customized Tour Packages in Udaipur

Ghana welcomes back people of African origin this year

"We are not, and never will be, a mass tourism destination," explained Alain St.Ange, CEO of the Seychelles Tourism Board, "because this is not Seychelles and will never blend in with our commitment to the protection of our patrimoine and our unique environment and ecosystems."

336 x260

St.Ange opines that the recent success that Seychelles Tourism has enjoyed is very much due to



Seychelles Tourism - Content Analysis

Top Domains on All Networks



40



eTurboNews and Nepal Tourism

Top Domains on All Networks





eTurboNews and Jamaica Tourism



Top Domains on All Networks

What is Buzz.travel?



Buzz.travel is part of the eTN group and created for travel brands with a story to tell and journalists/bloggers looking for compelling story ideas.

Buzz.travel believes traditional media releases distributed through costly wire services are usually a waste of time and money.

Sure, if you are responsible for a brand's message, you read your release.

How many journalists and bloggers wade through dull, corporate messaging and then provide you with coverage? Next to none, if our own recent test of a major wire distribution service is any indicator.

Buzz.travel already guarantees to have your story prominently included on all relevant eTN publications including hundreds of partners and affiliates.

Let us do the "buzzing" on social media, one by one outreach and much more. Let us make sure your story or release is interesting, news-worthy and has the best trigger words included for a very long shelf life.



Gaytourism

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